UNITED STATES DISTRICT COURT WESTERN DISTRICT OF TEXAS SAN ANTONIO DIVISION

WHITNEY NICHOLSON, on Behalf of	§	
Herself and Behalf of All Others Similarly	§	
Situated,	§	
	§	
Plaintiff,	§	
	§	
v.	§	CIVIL ACTION NO. 5:20-cv-1319
	§	JURY TRIAL DEMANDED
SACOLO LTD. d/b/a PERFECT 10	§	
MEN'S CLUB SAN ANTONIO, and	§	
GLENN WILLIAMS, THERESA	§	
THOMPSON, WILLIAM COX, JOHN	§	
HESTER, and GABRIEL CARDENAS	§	
individually,	§	
• /	§	
Defendants.	§	

ORIGINAL COLLECTIVE ACTION COMPLAINT

I. <u>SUMMARY</u>

- 1. Defendant Sacolo Ltd., d/b/a Perfect 10 Men's Club at 111 N.W. Loop 410 San Antonio, Glenn Williams, Theresa Thompson, William Cox, John Hester, and Gabriel Cardenas (hereafter "Defendants") required Whitney Nicholson and others similarly situated (hereafter "Plaintiff" or "Plaintiffs") to work as exotic dancers at their adult entertainment club but refused to compensate them at the applicable minimum wage. In fact, Defendants refused to compensate them whatsoever for any hours worked. Plaintiffs' only compensation was in the form of tips from club patrons, and even those were partly confiscated by the club.
- 2. Defendants took money from Plaintiffs in the form of "house fees." Plaintiffs were also required to divide tips with Defendants' managers and employees who do not customarily receive tips.
- 3. Defendants misclassify dancers, including Plaintiffs, as independent contractors so that they do not have to compensate them at the federally mandated minimum wage rate.

- 4. Defendants' practice of failing to pay employees wages violates the Fair Labor Standard Act's ("FLSA") minimum wage provision, and Defendants' practice of charging house fees and confiscating tips also violates the FLSA because for at least one workweek in the relevant statutory period, these practices caused Plaintiffs to be paid below the minimum wage.
- 5. Defendants owe Plaintiffs minimum wages, house fee charges, tips illegally confiscated, liquidated damages, attorney's fees, and costs.
- 6. Plaintiffs also pray that the class of similarly situated workers be notified of the pendency of this action to apprise them of their rights and provide them an opportunity to opt into this litigation.

II. SUBJECT MATTER JURISDICTION AND VENUE

- 7. This Court has jurisdiction over the subject matter of this action under 29 U.S.C. \$216(b) and 28 U.S.C. \$1331.
- 8. Venue is proper in this District pursuant to 28 U.S.C. § 1391(b) because a substantial part of the events and omissions giving rise to this claim occurred in this district, including many of the wrongs herein alleged.

III. PARTIES AND PERSONAL JURISDICTION

- 9. Plaintiff Whitney Nicholson is an individual residing in San Antonio, Texas. Her consent to this action is attached as Exhibit "A."
- 10. Opt-in Plaintiffs are current or former exotic dancers who have worked at Defendants' adult entertainment club within the applicable limitations period and will file a valid consent to join this suit with the Court.
- 11. Sacolo Ltd., doing business as Perfect 10 Men's Club in San Antonio, Texas, is a domestic limited partnership in existence in Texas. This Defendant may be served with process by serving registered agent and lawyer, Brian W. Bishop at 900 West Avenue, Austin, Texas, 78701.
- 12. Glenn Williams is a 79% owner of Perfect 10 San Antonio and the President of Sacolo Ltd. He may be served with process at 10219 Outlaw Bend., Converse, TX, 78109, or wherever he may be found.

- 13. Theresa Thompson is a 15% owner of Perfect 10 San Antonio. She may be served with process at 7919 Alton Blvd. Selma, TX 78154, or wherever else she may be found.
- 14. William Cox is a consultant and manager for Perfect 10 San Antonio. He sets rules and policies to be followed at Perfect 10 and makes sure they are adhered to. He may be served with process at 2110 Emmett Parkway, Austin, TX 78728, or wherever else he may be found.
- 15. John Hester is the general manager in charge of all club managers at Perfect 10. He is responsible for hiring/firing and monitoring the club's day to day operations. He may be served with process at 111 NW Loop 410, San Antonio, TX 78216, or wherever else he may be found.
- 16. Gabriel Cardenas is a manager at Perfect 10 where he has worked for approximately five years. He has the power to hire and fire. He may be served with process at 111 NW Loop 410, San Antonio, TX 78216, or wherever else he may be found.

IV. <u>COLLECTIVE ALLEGATIONS</u>

- 17. Named Plaintiff Nicholson has actual knowledge that FLSA Class Members have also been denied pay at the federally mandated minimum wage rate. That is, Plaintiff Nicholson worked with other dancers while she worked at Perfect 10 Gentlemen's Club.
- 18. As such, Plaintiff Nicholson has first-hand personal knowledge of the same pay violations at Perfect 10 for other dancers. Furthermore, other exotic dancers at Defendants' establishment have shared with Plaintiff Nicholson similar pay violation experiences including wage and tip confiscations, as those described in this complaint.
- 19. Plaintiff Nicholson brings this action as an FLSA collective action pursuant to 29 U.S.C. § 216(b) on behalf of all persons who were or are employed by Defendants as exotic dancers at any time during the three years prior to the commencement of this action to present.
- 20. FLSA Class Members perform or have performed the same or similar work as Plaintiff.
- 21. FLSA Class Members are not exempt from receiving pay at the federally mandated minimum wage rate under the FLSA.

- 22. As such, FLSA Class Members are similar to Plaintiff Nicholson in terms of job duties, pay structure, misclassification as independent contractors and/or the denial of minimum wage.
- 23. Defendants' failure to pay for hours worked at the minimum wage rate required by the FLSA results from generally applicable policies or practices and does not depend on the personal circumstances of the FLSA Class Members.
- 24. The experiences of Plaintiff Nicholson, with respect to her pay, are typical of the experiences of the FLSA Class Members.
- 25. The specific job titles or precise job responsibilities of each FLSA Class Member does not prevent collective treatment.
- 26. All FLSA Class Members, irrespective of their particular job requirements, are entitled to compensation for hours worked at the federally mandated minimum wage rate.
- 27. Although the exact amount of damages may vary among FLSA Class Members, the damages for the FLSA Class Members can be easily calculated by a simple formula. The claims of all FLSA Class Members arise from a common nucleus of facts. Liability is based on a systematic course of wrongful conduct by the Defendants that caused harm to all FLSA Class Members.
- 28. As such, Plaintiff Nicholson brings her FLSA claims as a collective action on behalf of the following class:

All current and former exotic dancers who worked for Defendants at any time starting three years before the filing of this lawsuit to the present.

V. <u>FLSA COVERAGE</u>

- 29. At all material times, Defendants have been employers within the meaning of 3(d) of the FLSA. 29 U.S.C. § 203(d).
- 30. The Fair Labor Standards Act ("FLSA") defines the term "employer" broadly to include "any person acting directly or indirectly in the interest of an employer in relation to any employee." 29 U.S.C. § 203(d).

- 31. At all material times, Defendants have been an enterprise in commerce or in the production of goods for commerce within the meaning of 3(s)(1) of the FLSA because they have had employees engaged in commerce. 29 U.S.C. § 203(s)(1).
- 32. Furthermore, Defendants have had, and continue to have, an annual gross business volume with Perfect 10 of \$500,000 or higher.
- 33. Individual owner and President Glenn Williams is an employer under the FLSA because he individually, and through Sacolo Ltd., 1) has the power to hire and fire the dancers and other employees, 2) supervises and controls employee work schedules or conditions of employment, 3) has the power to determine the rate and method of payment, and 4) is the individual responsible for maintaining employment records. He has ultimate management authority over Perfect 10.
- 34. Individual owner Theresa Thompson is an employer under the FLSA because she 1) has the power to hire and fire dancers and other employees, 2) supervises and controls employee work schedules or conditions of employment, 3) has the power to determine the rate and method of payment, and 4) is the individual responsible for maintaining employment records. She is responsible for corporate oversight and bookkeeping and functions as the area manager for the clubs. She goes into the clubs to make sure they are operating smoothly and that policies are being adhered to.
- 35. William Cox is an employer under the FLSA because he is actively involved with overseeing the implementation of club rules and policies at Perfect 10. Cox sets rules and policies to be followed at the clubs, including Perfect 10, and makes sure they are adhered to. He has the authority to change compensation schemes utilized at the club. He is one of the individuals responsible for corporate decision making.
- 36. John Hester is an employer under the FLSA because he is the General Manager in charge of all the other managers. He is in charge of disciplining dancers and other employees, has the power to hire and fire dancers and other employees, and monitors the day to day operations of Perfect 10 and the other clubs owned by Glenn Williams. He has worked for the clubs for 14 years and is the next in charge under the owners.

- 37. Gabriel Cardenas is an employer under the FLSA because he is a manager of Perfect 10 that has worked for the club for five years. He has the power to hire and fire dancers and other employees. He works at the club to ensure all rules are followed, fines are paid, and dance fees are charged to customers correctly.
- 38. At all material times, Plaintiff Nicholson and FLSA Class Members were individual employees who engaged in commerce or the production of goods for commerce as required by 29 USC § 206-207.

VI. <u>FACTS</u>

- 39. Defendants operate an adult entertainment club in San Antonio, Texas, under the name of "Perfect 10 Men's Club" (hereafter "Perfect 10").
- 40. Plaintiff Nicholson was previously employed as an exotic dancer at Defendants' adult entertainment club during the statutory time period afforded under the FLSA.
- 41. Plaintiff Nicholson worked on a regular basis for Defendants' gentlemen's establishment.
- 42. Plaintiff Whitney Nicholson consistently worked at Perfect 10 from before September 2017 until about November 2019.
- 43. Nicholson worked approximately four shifts a week and worked around eight hours per shift. She never received any wages during her employment with the club.
- 44. During at least one workweek in September 2017 and continuing until November 2019, Nicholson worked at Perfect 10 for at least one hour and was not paid the federal minimum wage. This continued for the entirety of her employment. That is, Nicholson did not earn a single cent in minimum wage while at Perfect 10.
- 45. Similarly, Opt-in Plaintiffs did not work a single hour at the club where they were paid the federally mandated minimum wage of \$7.25 an hour.
- 46. Plaintiffs were classified by Defendants as independent contractors who actually paid house fees to dance at the club. On at least one occasion during the statutory period, Plaintiff Nicholson left the club with negative earnings, that is, she made less than what she paid in house fees to dance at the club.

- 47. Plaintiffs were compensated exclusively through tips from Defendants' customers. That is, Defendants did not pay them whatsoever for any hours worked at the establishment.
- 48. Defendants also required Plaintiffs to share their tips with other non-service employees who do not customarily receive tips, including club managers, DJs, and house moms.
- 49. Defendants also took a portion of Plaintiffs' tips after Plaintiffs performed dancers for customers. These amounts were not recorded in the club's gross sales receipts and were not distributed back to dancers. As alleged, no wages were provided to dancers.
- 50. Defendants illegally classified the dancers as independent contractors. However, at all times, Plaintiffs were employees of Defendants under Federal Law.
- 51. Defendants hired/fired, supervised, directed, disciplined, scheduled, and performed all other duties generally associated with that of an employer with regard to the dancers.
- 52. The following non-exhaustive list further demonstrates the dancers' status as employees:
 - a. Defendants forced Plaintiffs to pay a "house" fee to dance in the club that increased over time from about \$10-\$50 per shift;
 - Defendants set the price for patrons to use VIP rooms and unilaterally decided if the price included dancer performances or not without consulting dancers;
 - c. Defendants created an incentive for employees to arrive early because the house fee went up every hour which is a form of control;
 - d. Defendants require dancers to clock in and out each shift;
 - e. Defendants forced Plaintiffs to work entire shifts and would not allow them to leave early without manager approval;
 - f. Defendants unilaterally make the decision not to pay wages to dancers in accordance with the applicable laws;
 - g. Defendants set a mandatory maximum charge for dances of \$20 per song;
 - h. Defendants required all dancers to dress within the guidelines or announced theme for the shift they were working;

- i. Defendants required dancers to pay \$15 to have their rear ends spray painted and \$5 to have their breasts painted by the house mom;
- j. Defendants mandated that all dancers honor announced dance specials;
- befendants provided the Plaintiffs with music, poles, stages, VIP rooms, extensive lighting, and other tools to perform dances; the dancer only provides her own body;
- 1. Defendants mandate that Plaintiffs pay managers, DJs, valet, and house moms a tip from their earnings;
- m. Defendants required Plaintiffs to dance to two songs per shift minimum on stage in order to incentivize patrons to spend money;
- n. Defendants fined the dancers \$20 if the dancer left the stage before the end of the two songs;
- o. Defendants charged dancers \$100 if they did not perform on the stage the entire shift;
- p. Defendants auditioned the dancers but did not provide training; the main consideration was the attractiveness of the dancer;
- q. Defendants hired and fired all employees of the club including the dancers,
 DJ's, bouncers, managers, and others; and
- r. Defendants employed Plaintiffs and Class Members for several months or years.
- 53. Plaintiffs constituted the workforce without which Defendants could not perform their services.
- 54. Plaintiffs' services were integrated into Defendants' operations, i.e. customers came to the club to see Plaintiffs dance.
 - 55. Plaintiffs are not exempt from the minimum wage requirements under the FLSA.
- 56. Defendants' method of paying Plaintiffs in violation of the FLSA is willful and not based on a good faith and reasonable belief that its conduct complied with the FLSA.

57. Defendants misclassified Plaintiffs with the sole intent to avoid paying them in accordance with the FLSA. There are numerous federal court opinions finding that this method of compensation is in violation of the FLSA, and therefore, Defendants' conduct is willful.

VII. <u>CAUSES OF ACTION</u>

COUNT I: Failure to Pay Minimum Wages and Wages Due (Collective Action)

- 58. Plaintiffs incorporate all allegations contained in the foregoing paragraphs.
- 59. Section 206(a)(1) of the FLSA provides that no employer shall employ any employee for an hourly wage of less than the federal minimum wage, currently \$7.25 per hour.
- 60. At all times, Plaintiff was an "employee" covered by the FLSA, 29 U.S.C. § 206(a)(1), and Defendants were her "employer." Defendants, as Plaintiffs' employer, were obligated to compensate Plaintiffs for all hours worked at an hourly rate not less than the Federal Minimum Wage.
- 61. At all times relevant, Defendants paid Plaintiff and those similarly situated nothing for all hours worked. In fact, when the deductions and withholdings that Defendants took from Plaintiff and FLSA Class Members are factored in, Defendants paid Plaintiff and/or FLSA Class Members less than nothing for hours worked each week.
- 62. Defendants' willful practice of failing to pay Plaintiffs at the required minimum wage rate violates the FLSA and was not based in good faith. 29 U.S.C. § 206.
- 63. The FLSA requires that Defendants allow Plaintiffs to keep all tips and gratuities received from customers. As set forth above, Defendants failed to pay Plaintiffs at hourly rates in compliance with the Federal minimum wage requirements.
- 64. Without legal excuse or justification, Defendants kept and/or assigned to management tips and gratuities received by Plaintiff and FLSA Class Members and belonging to Plaintiff and FLSA Class Members.
- 65. As also stated above, Defendants' practice of collecting a house fee charge from the dancers like Plaintiff also violates the law.

66. None of the exemptions provided by the FLSA regulating the duty of employers to pay employees for all hours worked at the required rates are applicable to the Defendants or the Plaintiffs.

COUNT II: Unlawful Tip Sharing (Collective Action)

- 67. Plaintiffs incorporate all allegations contained in the foregoing paragraphs.
- 68. As set forth above, Defendants' failure to allow their exotic dancers to retain all their tips by requiring them to "tip out" employees who do not customarily and regularly receive tips violates the Fair Labor Standards Act, 29 U.S.C. § 203(m).
- 69. Taking tips outside of a valid tip pool, or generally passing onto employees the cost of doing business is illegal under the FLSA.
- 70. Plaintiff brings this claim on behalf of herself and all others similarly situated pursuant to 29 U.S.C. § 216(b).

VIII. <u>DAMAGES SOUGHT</u>

- 71. Plaintiffs and FLSA Class Members are entitled to recover compensation for the hours they worked for which they were not paid at the mandated minimum wage rate.
- 72. Plaintiffs and FLSA Class Members are also entitled to all of the misappropriated funds, including house fees, tips taken from them, earnings taken from dance performances, and any additional wages owed.
- 73. Plaintiffs and FLSA Class Members are also entitled to an amount equal to all of their unpaid wages as liquidated damages. 29 U.S.C. § 216(b).
- 74. Plaintiffs and FLSA Class Members are entitled to prejudgment and post-judgment interest on unpaid back wages.
- 75. Plaintiffs and FLSA Class Members are entitled to recover their attorney's fees and costs as required by the FLSA. 29 U.S.C. § 216(b).

IX. <u>JURY DEMAND</u>

76. Pursuant to her rights under the Constitution of the United States, U.S. CONST. amend VII, and FED R. CIV. P. 38(a), Plaintiff hereby demands trial by jury.

X. PRAYER FOR RELIEF

- 77. For these reasons, Plaintiffs and FLSA Class Members respectfully request that judgment be entered in their favor awarding the damages requested above and the following:
 - a. Minimum wage compensation;
 - b. Liquidated damages;
 - c. All misappropriated funds including all tips, fees, and fines wrongfully imposed or confiscated;
 - d. Reasonable attorney's fees, costs, and expenses of this action;
 - e. Pre- and post-judgment interest; and
 - f. Such other and further relief to which Plaintiff and the Class Members may be entitled, both in law and in equity.

Respectfully submitted,

HODGES & FOTY, L.L.P.

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